



# Charleston County Medical Society

Legislative Forum 2009

Casey Fitts, MD

# Hippocratic Oath



# The Problem

## Uninsured South Carolinians

### 600,000\*

Uninsured	State	Tri-county
Employed Adults > 200% FPL	200,000	33,000
Children > 200% FPL	40,000	7,000
Employed Adults < 200% FPL	200,000	33,000
Unemployed Adults < 200% FPL	100,000	17,000
Children < 200% FPL	60,000	10,000

\*(Full Year Uninsured – 2002 HIPAC Grant)

	Federal Programs – 40% Uninsured
	<b>Our Target Population – 50% Uninsured</b>
	Medicaid – 10% Uninsured

# The Effects of Being Uninsured

- 5% to 15% increased mortality
- Decreased educational achievement
- 10% to 30% decreased earnings
- 25% more likely to die prematurely; 'uninsurance' is the 3<sup>rd</sup> leading cause of death in 55-64 age group





# The Cost to South Carolina

- Estimated Unreimbursed Care
  - \$2000 per person/year
  - \$1.2 Billion
- Lost income \$500M to \$1.5B\*
- Poorer Health Status
- Decreased Educational Achievement

# Access Health SC

- Support communities in creating and sustaining coordinated data-driven provider networks of care that provide medical homes and ensure timely, affordable, high quality healthcare services for low income uninsured people in South Carolina.





# Leading the Efforts

- 3 Communities Already engaged
  - Lakelands
  - Kershaw
  - Spartanburg



# Leading the Effort

- 2 programs already developing measurement and reporting strategies
  - Richland Care, Columbia
  - Shared Care, Myrtle Beach

# Our Access Health TUW Collaborative



- East Cooper Regional Medical Center
- Medical University of South Carolina
- Roper St. Francis Healthcare
- Trident Health System
- Franklin C Fetter/St. James Santee FQHCs
- Free clinics
- DHEC Clinics
- United Physicians
- University Medical Associates
- Roper St. Francis Physician Partners
- Private Physicians
- Retired Physicians



# Free Clinics List of Participants

- Dream Center Clinic
- Barrier Islands Free Medical Clinic
- Harvest Free Medical Clinic
- Crisis Ministries
- Healing Hands Ministry
- St. Paul's Episcopal Church Medical Outreach Ministry Clinic
- MUSC Free Medical Clinic at ECCO/C.A.R.E.S. Clinic
- Our Lady of Mercy Community Outreach Services, Inc.
- Episcopal Church of the Holy Communion Community Outreach
- DHEC Clinics



# Results of Programs Similar to Access Health

- 800 to 1,000 dollar decrease in hospital charges per year from inappropriate utilization
  - Decreased ER utilization
  - Decreased hospitalization
  - Decreased inpatient LOS



# Tri-County Project Care

- Project Care is a 501C3 non-profit community health plan offered as a pilot under Medicaid through SC Proviso 21.48.
- Modeled after similar programs in other states, TCPC is recognized as a multi-share program.

# Discounted Reimbursement System

*Design Program Based on Payor Mix*

	Commercial Insurance	Medicare	Medicaid	Uninsured	Others
Hospitals	++	+	+/-	--	++ DSH
Primary Care Physicians	++	+/-	-	--	
-Teaching Centers					
- Private Practice					
-FQHC Centers					++FED
Specialty Physicians	++	+	+/-	--	
-Teaching Centers					
-Private Practice					
-Hospital - Based					

# Tri-County Project Care

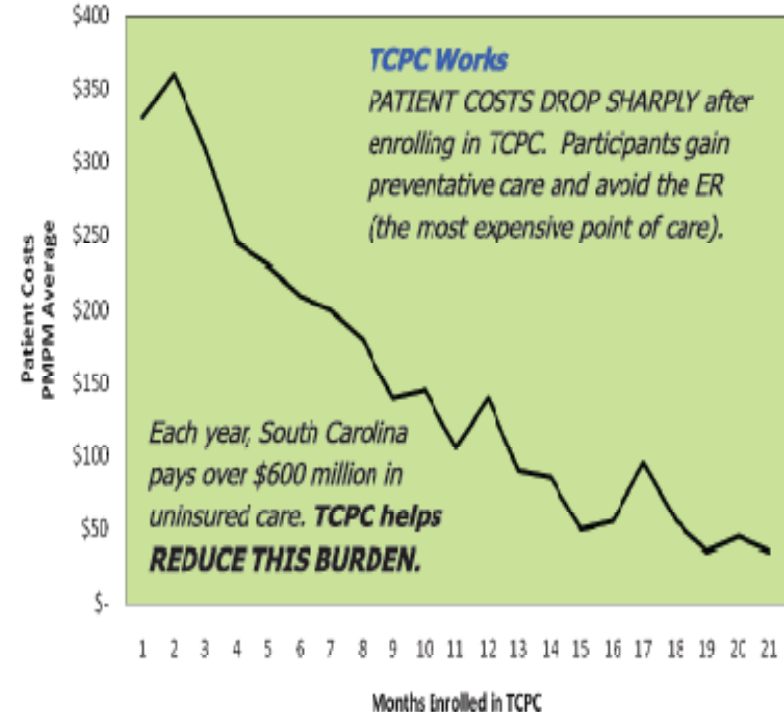
- Improving the health status of South Carolina by providing access to quality, affordable health care for working uninsured adults.
- Provider Network
  - Four Area Hospitals
  - All FQHC Sites
  - Greater than 1500 area physicians



# Tri-County Project Care Results

## The Results

- Over \$30 million in healthcare services provided over the last 6 years.
- \$1000 per member/per year decrease in hospital charges due to decrease in ER visits, admissions and length of stay per admission.
- \$800 per member per year decreases in costs for member's second year in Program.
- Improved mental wellbeing and functional status for enrollees.
- Empowerment of enrollees after one year of enrollment;
  - 17% obtained commercial insurance
  - 10% became eligible for Medicaid or Medicare
  - 5% ineligible because of income increase over 200% FPL
- Employer benefits of increased productivity and ability to recruit and retain good workers.





# Multi-Share Health Plans Defined

- Each health reform bill under consideration currently results in a coverage gap for small business.
- Multi-Share includes a national demonstration program and subsidy payments to multi-share programs/premium assistance programs for eligible employees of small business



# National Multi-Share Programs

- New Mexico
- Michigan
- South Carolina
- Texas
- Colorado
- Minnesota
- Oregon
- New York
- Florida

# Health Sciences SC – \$20 Million Duke Grant

Conducts collaborative health sciences research to improve health status, education, workforce development, and economic well-being for all South Carolinians by:

- Translating research results into clinical practice
- Promoting wellness and implementing disease management programs to reduce disparities in health status
- Improving patient safety and clinical effectiveness

Member organizations:

Clemson University, Greenville Hospital System, Medical University of South Carolina, Palmetto Health, Spartanburg Regional, University of South Carolina





# FCC Palmetto State Providers Network Grant – \$8 Million

- Established by MUSC and HSSC to coordinate, evaluate and modulate healthcare practices
- All hospitals and mental health clinics in the state are linked electronically through the PSP Network



# NIH Translational Research Grant – \$20 Million

- Provides the ability to perform research and to implement strategies supported by research, and evaluate and modulate future strategies based on those results



# South Carolina Health Information Exchange (SCHIEx)

- A thin, electronic medical record that is run through the state Office of Research and Statistics
- Available to the free clinics, rural health centers, and FQHCs for free for participating in the statewide network

# Welvista



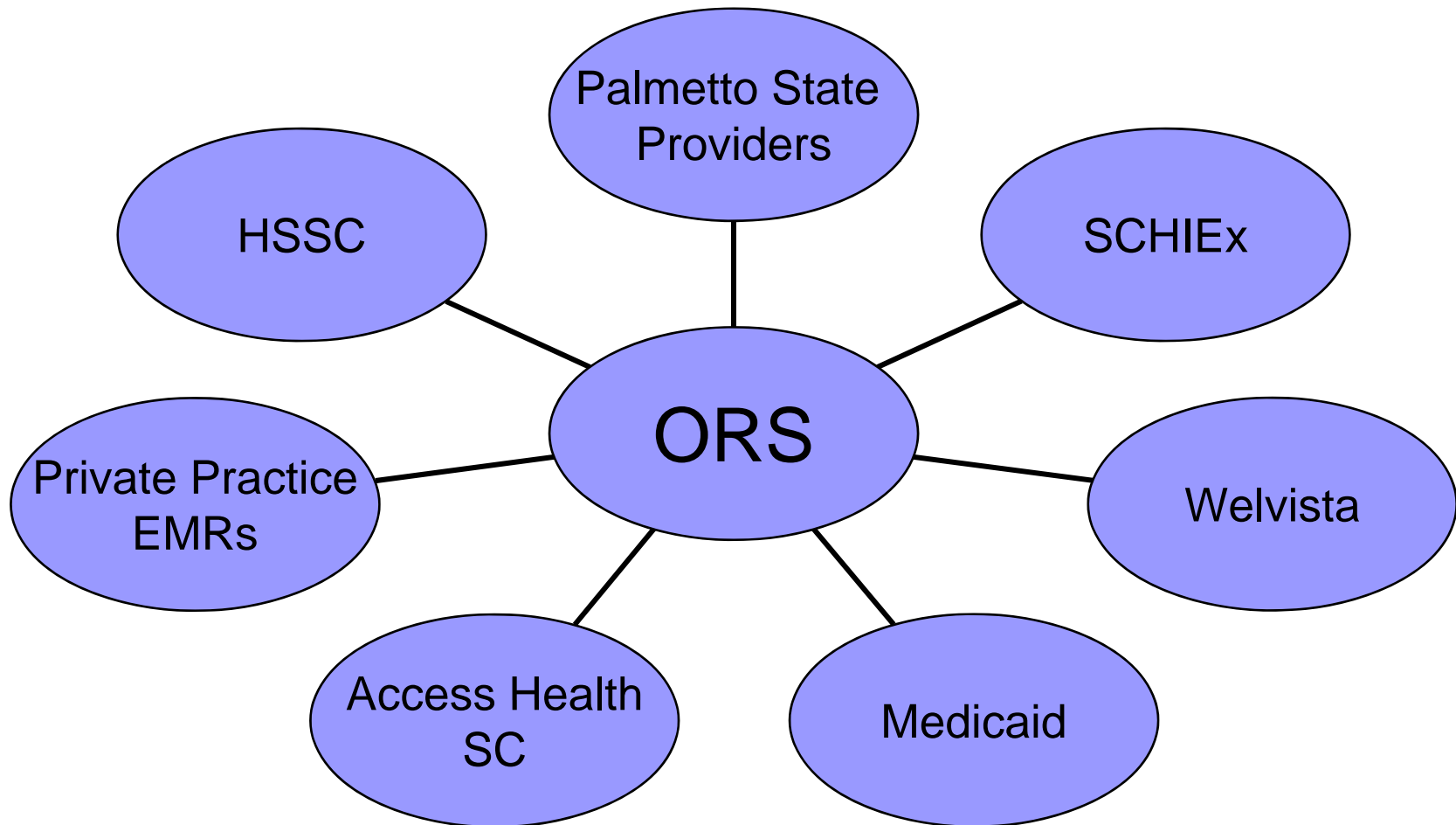
- A unique private-public partnership of non-governmental healthcare intervention that, since 1993, has helped thousands of working uninsured residents in South Carolina.
- **Public/Private Partnerships**
  - A single source through which healthcare providers, healthcare facilities and pharmaceutical companies can donate their resources
  - Partnerships with medical providers, free clinics, hospital-affiliated clinics, pharmacies and pharmaceutical companies to create a network
- Twelve pharmaceutical companies have donated over 200 name-brand medications, valued at over \$34.5 million, which was dispensed to over 12,000 working uninsured in 2008.




# Charleston Area eHealth Alliance Duke Grant – 2.4 Million

- Links nine area emergency rooms across four hospital organizations
- Allows ER caregivers to share presenting patients' meds, labs, notes, diagnosis, images, etc.

# SC Office of Research and Statistics (ORS)





# Opportunity for SC Economic Development to Address Providing Quality Healthcare at an Affordable Price




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# Solutions

- Everyone consuming healthcare via a medical home
- Medical Home Defined: Entrance to Comprehensive Care



# Our Action

- Speaker Bobby Harrell's version of the Cigarette Tax that has already passed
- Federal Legislators assistance in passing multi-share legislation
- State and Federal Legislators to realize the economic benefit to the state and to lead the development of a new system of healthcare caring for those without coverage

# Hippocratic Oath

